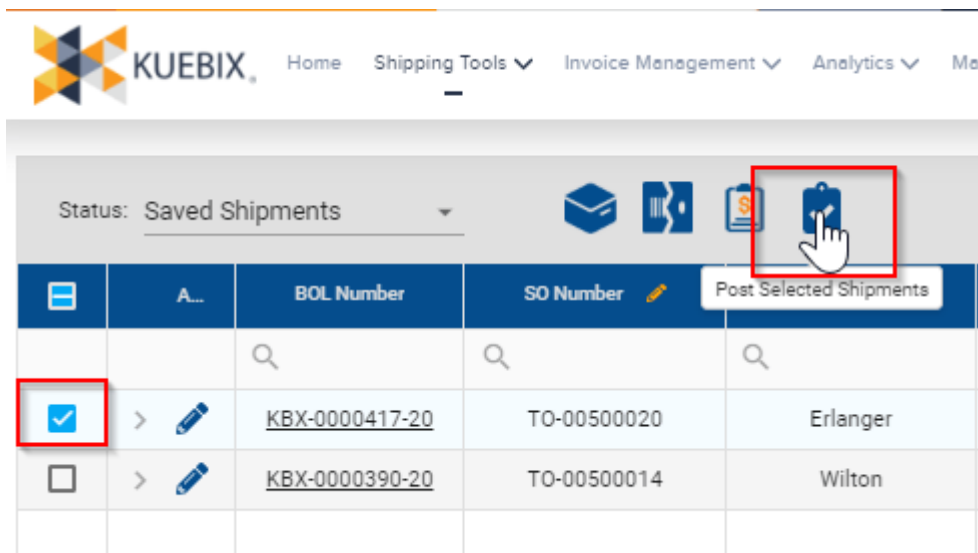


Waterfall Tendering

Waterfall Tendering in Kuebix allows a user to tender truckload shipments to carriers based on a predetermined sequence by lane. The lanes (origin and destination criteria) and sequence of carrier rates can be configured by users and updated at any time. If a carrier rejects a shipment tender, a new tender will be automatically sent to the next carrier in the waterfall sequence.

1. Create your shipment but **do not book**. Once your rates load, you can view the rates, but you will not want to book at this time.
2. Go to the Manage Shipments Grid and filter to your **Saved Shipments**.
3. Search for the shipment(s) you would like to send out a Tender for.
4. Once you have your shipment(s) selected, click **Post Selected Shipments**.



5. A tender email will trigger to the first carrier in the sequence of this lane. You can view the carrier sequence as well as how much time the current carrier has remaining to accept the Tender. To view this information, change the status to Review Posted, click on the arrow next to your shipment number, and then click on **Rates**. On the right, you can see the sequence and the amount of time left for the carrier to accept the load.

Waterfall Tendering

Eq	A.	BOL Number	SO Number	Origin City	Origin State	Origin Zip	Carrier	PRO Number	Client BOL	Destination Company	Total Miles	Destination City	Destination State	Destination Zip	PO Number
☒	☐	KRX-0000422-20		Wilton	ME	04294				Test	1067	Muncie	IN	47302	
SHIPMENT ADDRESS STOPS ITEMS ATTACHMENTS RATES															
Rates															
	Actions	Name	Carrier	Service Level	Linehaul Charge	FSC Charge	Accessorial Charge	Total Price	Rate Status	Sequence Number	Bid Expiration				
Rate Type: Published Rate															
...	  	BO-00000002261-20	Schneider Intermodal		\$1,493.80	\$0.00	\$0.00	\$1,493.80	Quoted	1					
...	  	BO-00000002262-20	Schneider National Carri...		\$1,216.38	\$0.00	\$0.00	\$1,216.38	Quoted	2					
...	  	BO-00000002263-20	Total Quality Logistics		\$1,269.73	\$0.00	\$0.00	\$1,269.73	Quoted	3					
...	  	BO-00000002264-20	Arrive Logistics		\$1,269.73	\$0.00	\$0.00	\$1,269.73	Quoted	4					
...	  	BO-00000002265-20	Metropolitan Trucking Inc		\$1,323.08	\$0.00	\$0.00	\$1,323.08	Quoted	5					
...	  	BO-00000002266-20	USA Truck Inc		\$1,333.75	\$0.00	\$0.00	\$1,333.75	Quoted	6					
...	  	BO-00000002267-20	Out West Express LLC		\$1,429.78	\$0.00	\$0.00	\$1,429.78	Quoted	7					
...	  	BO-00000002268-20	Crete Carrier Corp		\$1,472.46	\$0.00	\$0.00	\$1,472.46	Quoted	8					
...	  	BO-00000002269-20	Transcorr National Logis...		\$1,483.13	\$0.00	\$0.00	\$1,483.13	Quoted	9					
...	  	BO-00000002270-20	Scott Logistics		\$1,557.82	\$0.00	\$0.00	\$1,557.82	Quoted	10					

6. The Tender will continue to pass to your carriers, following the predetermined sequence, until a carrier chooses to Accept the load.
7. Once a carrier Accepts the load, the shipment is automatically booked and moves to the **Booked Not Picked Up** status in the Manage Shipments grid.